

## U.S. Trade Advocacy Center Asian Development Bank Liaison Office

# MARKET BRIEF: PACIFIC ISLANDS

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Prepared By:

U.S. Commercial Service Liaison Office to the ADB Manila, Philippines www.buyusa.gov/adb

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## TABLE OF CONTENTS

- I. Introduction to the Asian Development Bank (ADB)
- II. AC ADB Market Brief: The PACIFIC ISLANDS
  - A. <u>Introduction</u>
  - B. <u>Summary tables</u>:
    - 1. Sector ranking: **Planned** loan projects and TA programs (2008-2010)
    - 2. Sector ranking: **Approved** ongoing loan and TA programs (1997-2007)
- III. Sectoral Breakdown: Planned & Approved projects for The PACIFIC ISLANDS
  - A. Agriculture and Natural Resources Sector
  - B. Education Sector
  - C. Energy Sector
  - D. <u>Environment Sector</u>
  - E. Health Sector
  - F. Industry, Finance, and Other Sectors
  - G. <u>Transportation and Communications Sector</u>
  - H. Urban Development Sector
- IV. The ADB Project Cycle and Business Opportunities for US Companies
- V. <u>List of Executing Agencies in The Pacific Islands</u>

**Abbreviations** 

**AC ADB Flyer and Contact Information** 

**Order Form** 

## I. Introduction to the Asian Development Bank (ADB)

Asia's premier nonprofit, multilateral financial institution, the Asian Development Bank (ADB), is headquartered in Manila, Philippines. ADB was founded in 1966 and is owned by 67 member countries, including 38 emerging markets in Asia. The United States and Japan are the largest co-equal shareholders. The Bank's membership extends from south, southeast, and south Asia to the Pacific Islands and includes seven (7) countries in Central Asia.

The ADB maintains resident offices in Afghanistan, Azerbaijan, Bangladesh, Cambodia, Mainland China, India, Indonesia, Kazakhstan, Kyrgyz Republic, Laos, Mongolia, Nepal, Pakistan, Sri Lanka, Thailand, Uzbekistan, and Vietnam; three (3) regional missions in the South Pacific; a Philippine country office; and representative offices in Frankfurt, Tokyo, and Washington, D.C.

#### ADB Lending and Technical Assistance

ADB's 2007 loan approvals reached US\$ 10.22 billion. In addition, the ADB provided US\$ 801 million in credit enhancements; US\$ 79 million in equity investments; US\$ 673 million in grants; US\$ 243 in technical assistance, and US\$ 4 billion in multi-tranche financing to its member countries.

Pakistan was the largest borrower in 2007 with \$2 billion in approved loans. Viet Nam was second with \$1.48 billion; India third with \$1.38 billion; China a close fourth with \$1.30 billion; and Indonesia is fifth with \$1.0 billion.

The transport and communications sector received the largest share at US\$ 3.9 billion (39%), followed by multisector with \$ 1.7 billion (16%). Energy received US\$ 1.4 billion (14%), law, economic management and public policy received US\$ 1.2 billion (12%), while finance received US\$ 50 million (1%).

ADB-financed social, physical and financial infrastructure projects in the public sector create commercial opportunities in many areas, such as: *agriculture and natural resources* (including disaster management); *education and training* (including distance learning); *energy* (including power generation and renewable energy); *environment* (including water supply, waste treatment and air pollution control); *financial services* (including banking and insurance reform, small business finance, micro-finance and capital markets development); *healthcare* (including telemedicine); *infrastructure* (including housing and urban redevelopment); and *transportation* (including rail, road and port projects). Every ADB-supported project reduces poverty as it fosters sustainable economic growth, social development and good governance.

#### **ADB Private Sector Operations**

Aside from its public sector operations, ADB has also been lending directly to the private sector since 1983. The bank's participation serves to mobilize further investments for projects that have a high developmental impact as well as technical, socioeconomic, financial and environmental viability. ADB's private sector operations reached to over US\$ 1.8 billion in 2007.

#### U.S. Success at ADB

ADB's loans and grants generate substantial, hard-currency commercial opportunities in borrowing Asian developing countries for consultants, suppliers, prime contractors, subcontractors, banks and project sponsors from the bank's member countries. About eighty per cent (80%) of ADB loans are used for the procurement of goods, equipment, and services. Since the start of ADB operations in 1967, the U.S. has won over \$6 billion in procurement contract awards, putting the U.S. fifth in overall

procurement among the bank's members. This translates to a 1.46 procurement/contribution ratio. U.S. consulting firms do particularly well, garnering over US\$ 900 million in consulting contract awards cumulatively, placing the U.S. in first place in this category among all members, outperforming its closest competitors from the U.K., Canada, and Australia.

#### <u>U.S. Trade Advocacy Center</u> Asian Development Bank Liaison Office

The U.S. Department of Commerce maintains a congressionally mandated liaison office to the ADB (AC ADB). The Office's mission is to help American firms access, enter and expand in Asian emerging markets that benefit from ADB assistance. The Office provides market research (project leads and status information), counseling, advocacy and outreach/ training programs in the Asia Pacific region as well as in the continental U.S. AC ADB helps U.S. firms take advantage of ADB-related commercial, financial and infrastructure project development opportunities in countries borrowing from the ADB. The Office conducts seminars in the region and in the U.S. in cooperation with ADB, American State governments and the U.S. Commercial Service offices worldwide.

To perform its mandate, AC ADB cooperates with the Office of the U.S. Executive Director of the ADB, with the U.S. Commercial Service and U.S. Department of State posts throughout the Asia Pacific region. An American Senior Commercial Officer, Kenneth B. Reidbord, directs the office. AC ADB invites American firms to work with it in pursuing ADB commercial, financial services and infrastructure project development opportunities.

The Office's contact information is:

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#### II. ADB Market Brief: PACIFIC ISLANDS

#### A. Introduction

This summary report includes **\$ 1.21 billion** worth of public sector infrastructure projects in the Pacific Islands for which Asian Development Bank technical and/or financial assistance has been planned or approved. Opportunities for U.S. firms in such ADB-assisted projects in the Pacific Islands including Cook Islands, Fiji Islands, Kiribati, Marshall Islands, Micronesia, Papua New Guinea, Samoa, Solomon Islands, Tonga, Tuvalu, and Vanuatu currently exist in these sectors: agriculture and natural resources; education; environment; health; industry, finance, and others; transport and communication; and urban development sectors.

Planned projects totaling **\$ 606 million** are those identified by the ADB and the Pacific Islands as eligible for ADB-funded technical assistance or ADB loans as part of the ADB's Country Strategy and Program plans for 2008-2010 in the Pacific Islands.

Approved projects totaling \$ 607 million include ADB grants to the Pacific Islands to fund public tenders for technical assistance contracts, as well as ADB loans to the Pacific Islands to fund public tenders for physical and social infrastructure development or technical assistance.

The Country Partnership Strategy used by the ADB allows U.S. firms to take a strategic approach to business opportunities supported by the ADB. The ADB's three-year advance programming gives U.S. firms early notification of projects under consideration by the ADB so that U.S. firms may begin to research the opportunities, develop relationships with key contacts, and prioritize opportunities to better position themselves for success. AC ADB offers a combination of market research, key introductions, counseling, promotional events and advocacy to help U.S. firms enter, access and expand in markets in the Pacific Islands and other Asian emerging markets in which the ADB operates.

#### Overview of ADB Activities in the Pacific Islands

\$ 548 million	ADB Loan Projects Planned for 2008-2010
\$ 58.1 million	ADB TA Programs Planned for 2008-2010
\$ 536 million	ADB Loan Projects Approved in 1997 – 2007 (Ongoing)
\$ 70.9 million	ADB TA Programs Approved in 2001 - 2007 (Ongoing)
\$ 1.21 billion	TOTAL ADB Direct Public Sector Market Stimulus in the PACIFIC ISLANDS

### B. SUMMARY TABLES

1. Sector Ranking of Planned Loan Project and TA Programs for Pacific Islands, 2008-2010							
SECTOR	Total Planned Loan Projects (\$ million)	Total Planned TA Programs (\$ million)	TOTAL (\$ million)	Percentage			
Transportation and Communications	\$233.90	\$21.78	\$255.68	42.21%			
Energy	152.00	2.90	154.90	25.57%			
Industry, Finance, and Others	112.50	26.31	138.81	22.91%			
Agriculture & Natural Resources	30.00	1.60	31.60	5.22%			
Urban Development	11.30	0.70	12.00	1.98%			
Environment	8.00	3.20	11.20	1.85%			
Health	-	1.00	1.00	0.17%			
Education	-	0.60	0.60	0.10%			
Total PLANNED ADB Projects for the PACIFIC ISLANDS	\$547.70	\$58.09	\$605.79	100.00%			

2. Sector Ranking of Approved Loan Project and TA Programs for Pacific Islands, 1997-2007							
SECTOR	Total Approved Loan Projects (\$ million)	TA Programs	TOTAL (\$ million)	Percentage			
Transportation and Communications	\$297.81	\$21.93	\$319.74	52.70%			
Industry, Finance, and Others	92.39	37.59	129.98	21.42%			
Environment	65.44	2.50	67.94	11.20%			
Education	40.39	2.23	42.62	7.02%			
Energy	27.07	4.10	31.17	5.14%			
Agriculture & Natural Resources	12.76	•	12.76	2.10%			
Health	-	2.51	2.51	0.41%			
Total APPROVED ADB Projects for the PACIFIC ISLANDS	\$535.86	\$70.86	\$606.72	100.00%			

## III. Sectoral Breakdown: PLANNED & APPROVED Projects for the PACIFIC ISLANDS

## SUMMARY: AGRICULTURE & NATURAL RESOURCES SECTOR

Summary of PLANNED Loan Projects & TA Programs in the							
AGRICULTURE AND NATURAL RESOURCES SECTOR for the Pacific Islands							
Total Planned Total Planned							
Loan Projects   TA Programs   TOTAL							
COUNTRY (\$ million) (\$ million) Percentage							
FIJI ISLANDS (FIJ)	\$30.00	\$1.60	\$31.60	100.00%			
TOTAL	\$30.00	\$1.60	\$31.60	100.00%			

Summary of APPROVED Loan Projects & TA Programs in the AGRICULTURE AND NATURAL RESOURCES SECTOR for the Pacific islands						
Total Approved Total Approved						
Loan Projects   TA Programs   TOTAL						
COUNTRY	(\$ million)	(\$ million)	(\$ million)	Percentage		
PAPUA NEW GUINEA (PNG)	\$12.11	•	\$12.11	94.91%		
FIJI ISLANDS (FIJ)	0.65	-	\$0.65	5.09%		
TOTAL	\$12.76	-	\$12.76	100.00%		

## A. AGRICULTURE & NATURAL RESOURCES SECTOR

## 1. PLANNED PROJECTS

	PLANNED <u>LOAN APPLICATIONS</u>					
			<b>PROJECT</b>			
YEAR	PROJECT NAME	COUNTRY	DIVISION	(\$ million)		
2008	Natural Resource-based Sector Development Program	FIJ	PAHQ	\$30.00		
			Subtotal	\$30.00		

	PLANNED <u>TECHNICAL ASSISTANCE PROGRAMS</u>					
	PROJECT A					
YEAR	PROJECT NAME	COUNTRY	DIVISION	TA TYPE	(\$ million)	
	Natural Resource-Based Sector Development					
2008	Program	FIJ	PAHQ	PPTA	\$0.80	
	Support to Natural Resource-based Sector					
2009	Performance	FIJ	PAHQ	IDTA	0.80	
				Subtotal	\$1.60	

Total PLANNED Loan Project and TA Programs in the AGRICULTURE & NATURAL RESOURCES Sector	\$ 31.60 million
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APPROVED <u>LOAN PROJECTS</u>						
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE		
FIJI ISLANDS (FIJ)						
Alternative Livelihood Development Project	2158	\$0.65	03/28/05	06/30/11		
PAPUA NEW GUINEA (PNG)						
Smallholder Support Services Pilot Project	1652	\$5.60	12/10/98	12/31/07		
Coastal Fisheries Management and Development Project	1925	6.51	10/24/02	02/28/08		
	Subtotal	\$12.76				

Total APPROVED Loan Projects in the	\$ 12.76 million
AGRICULTURE & NATURAL RESOURCES Sector	\$ 12.76 IIIIIIOII

## **SUMMARY: EDUCATION SECTOR**

Summary of PLANNED Loan Projects & TA Programs in the EDUCATION SECTOR for the Pacific Islands							
Total Planned Total Planned							
Loan Projects TA Programs							
COUNTRY	(\$ million)	(\$ million)	(\$ million)	Percentage			
REGIONAL (REG)	-	\$0.60	\$0.60	100.00%			
TOTAL	-	\$0.60	\$0.60	100.00%			

Summary of APPROVED Loan Projects & TA Programs in the EDUCATION SECTOR for the Pacific Islands							
	TOTAL						
COUNTRY	Loan Projects (\$ million)			Percentage			
PAPUA NEW GUINEA (PNG)	\$21.36	•	\$21.36	50.12%			
SAMOA (SAM)	14.83	0.66	15.49	36.34%			
TUVALU (TUV)	4.20	0.59	4.79	11.24%			
TOTAL	\$40.39	\$2.23	\$42.62	100.00%			

## **B.** EDUCATION SECTOR

## 1. PLANNED PROJECTS

	PLANNED <u>TECHNICAL ASSISTANCE PROGRAMS</u>						
	PROJECT AMO						
YEAR	PROJECT NAME	COUNTRY	DIVISION	TA TYPE	(\$ million)		
	Implementing the Pacific Education Strategy II:						
	Teacher Policies and Strategies for the Pacific						
2009	Islands	REG	PARD	RETA	\$0.60		
				Subtotal	\$0.60		

Total PLANNED TA Program in the EDUCATION	\$ 0.60 million
Sector	\$ 0.00 111111011

APPROVED <u>LOAN PROJECTS</u>				
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
PAPUA NEW GUINEA (PNG)				
Employment Oriented Skills Development Project	1706	\$21.36	10/28/99	12/31/07
SAMOA (SAM)				
Education Sector Project II	2220	\$8.93	12/16/05	06/30/13
Schoolnet Expansion Project	Grant 0097	5.90	12/14/07	06/30/13
TUVALU (TUV)				
Maritime Training Project	1921	\$2.13	10/16/02	06/30/08
Maritime Training Project	2088	2.07	08/03/04	06/30/08
	Subtotal	\$40.39		_

APPROVED <b>TECHNICAL</b>	ASSIST	ANCE PR	OGRAMS		
			<b>AMOUNT</b>		CLOSING
PROJECT NAME	TYPE	TA NO.	(\$ million)	<b>APPROVED</b>	DATE
REGIONAL (REG)					
Implementation of Pacific Education Strategy:					
Skills Development	RETA	6268	\$0.98	11/04/05	08/15/08
SAMOA (SAM)					
Supporting the Samoa SchoolNet and Community					
Access Pilot Project	ADTA	4305	\$0.66	12/19/03	12/31/07
TUVALU (TUV)					
Loan/TA: Tuvalu Maritime Training Institute					
Strengthening	ADTA	3942	\$0.29	10/16/02	06/30/08
Education Sector Reform and Development	PPTA	4466	0.30	12/08/04	12/31/07
		Subtotal	\$2.23		

Total APPROVED Loan Projects and TA Programs in the	\$ 42.62 million
EDUCATION Sector	ψ 42.02 IIIIIIOII

## **SUMMARY: ENERGY SECTOR**

Summary of PLANNED Loan Projects & TA Programs in the ENERGY SECTOR for the Pacific Islands						
	Total Planned	<b>Total Planned</b>				
	Loan Projects	TA Programs	TOTAL			
COUNTRY	(\$ million)	(\$ million)	(\$ million)	Percentage		
PAPUA NEW GUINEA (PNG)	\$125.00	\$1.80	\$126.80	88.98%		
FIJI ISLANDS (FIJ)	27.00	0.40	27.40	11.75%		
SAMOA (SAM)	-	0.70	0.70	0.27%		
TOTAL	\$252.00*	\$2.90*	\$254.90*	100.00%		

<sup>\*</sup>Inclusive of standby projects

Summary of APPROVED Loan Projects & TA Programs in the ENERGY SECTOR for the Pacific Islands						
Total Approved Loan Projects TA Programs TOTAL  (\$ million) (\$ million) Per						
SAMOA (SAM)	\$27.07	\$3.10	\$30.17	89.34%		
PAPUA NEW GUINEA (PNG)	-	2.00	2.00	5.92%		
FIJI ISLANDS (FIJ)	-	1.60	1.60	4.74%		
TOTAL	\$27.07	\$6.70	\$33.77	100.00%		

## C. ENERGY SECTOR

## 1. PLANNED PROJECTS

	PLANNED LOAN APPLICATIONS			
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	
2008	Renewable Power Sector Development Project	FIJ	PAHQ	\$27.00
	PNG Gas Project (Ioan)	PNG	PAHQ	100.00
2009	Gas Project (standby)	PNG	PAHQ	100.00
2010	PNG Power Sector (loan)	PNG	PAHQ	25.00
			Subtotal	\$152.00*

<sup>\*</sup>Exclusive of standby projects

PLANNED <u>TECHNICAL ASSISTANCE PROGRAMS</u>					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2008	Power Sector Project Preparation	PNG	PAHQ	PPTA	\$0.80
	Gas Project (supplemental PPTA)	PNG	PAHQ	PPTA	1.00
	Implementation of Improving Infrastructure Services	FIJ	PAHQ	IDTA	0.40
	Preparing the Power Sector Expansion Project II	SAM	PAHQ	PPTA	0.40
		•		Subtotal	\$2.90

Total PLANNED Loan Projects and TA Programs in the	\$ 154.90 million
ENERGY Sector	\$ 154.90 HIIIIIOH

APPROVED <u>LOAN PROJECTS</u>						
PROJECT NAME  LOAN AMOUNT DATE CLOSING NO. (\$ million) APPROVED DATE						
SAMOA (SAM)						
Power Sector Expansion Project	2368	\$27.07	11/23/07	12/31/16		
	Subtotal	\$27.07				

APPROVED TECHNICAL ASSISTANCE PROGRAMS						
			<b>AMOUNT</b>	DATE	CLOSING	
PROJECT NAME	TYPE	TA NO.	(\$ million)	APPROVED	DATE	
FIJI ISLANDS (FIJ)						
Renewable Power Sector Development	PPTA	4764	\$0.90	01/31/06	05/31/08	
Improving Infrastructure Services	ADTA	4850	0.70	10/17/06	09/30/08	
PAPUA NEW GUINEA (PNG)						
PNG Gas Project	PPTA	4710	\$1.00	12/02/05	02/29/08	
Power Sector Development Plan	ADTA	4932	0.50	05/25/07	06/30/09	
Highlands Highway (Southern Highlands & Enga Provinces Network) Rehabilitation Project	PPTA	4945	\$0.50	06/27/07	09/30/08	

APPROVED <u>TECHNICAL ASSISTANCE PROGRAMS</u>					
PROJECT NAME	TYPE	TA NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE
SAMOA (SAM)					
Support for the Formulation and Implementation					
of the Strategy for the Development of Samoa	ADTA	7033	\$0.50	12/17/07	04/30/09
Power Sector Expansion Program	PPTA	4791	0.75	03/25/06	03/31/08
Implementing the Samoa National Energy Policy	ADTA	4994	1.85	11/21/07	02/14/10
		Subtotal	\$4.10		

Total APPROVED Loan Projects and TA Programs in the	\$ 31.17 million
ENERGY Sector	\$ 31.17 IIIIIIIOII

## **SUMMARY: ENVIRONMENT SECTOR**

Summary of PLANNED Loan Projects & TA Programs in the ENVIRONMENT SECTOR for the Pacific Islands					
COUNTRY	TOTAL (\$ million)	Percentage			
FEDERAL STATES OF MICRONESIA (FSM)	\$8.00	\$0.90	\$8.90	79.46%	
REGIONAL (REG)	-	1.00	1.00	8.93%	
SAMOA (SAM)	-	0.60	0.60	5.36%	
KIRIBATI (KIR)	-	0.40	0.40	3.57%	
PALAU (PAL)	-	0.30	0.30	2.68%	
TOTAL	\$8.00	\$1.50	\$11.20	100.00%	

Summary of APPROVED Loan Projects & TA Programs in the ENVIRONMENT SECTOR for the Pacific Islands							
Total Approved Loan Projects TA Programs TOTAL (\$ million) (\$ million)							
FIJI ISLANDS (FIJ)	\$47.00	-	\$47.00	69.18%			
MARSHALL ISLANDS (RMI)	-	0.30	\$0.30	0.44%			
PAPUA NEW GUINEA (PNG)	18.44	-	\$18.44	27.14%			
TIMOR-LESTE (TIM) - 2.20 \$2.20 3.24%							
TOTAL	\$65.44	\$2.50	\$67.94	100.00%			

## D. ENVIRONMENT SECTOR

## 1. PLANNED PROJECTS

	PLANNED <u>LOAN APPLICATIONS</u>				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	AMOUNT (\$ million)	
2008	Solid Waste Management	FSM	PAHQ	\$8.00	
			Subtotal	\$8.00	

	PLANNED <b>TECHNICAL ASSISTANCE PROGRAMS</b>					
			PROJECT		AMOUNT	
YEAR	PROJECT NAME	COUNTRY	DIVISION	TA TYPE	(\$ million)	
	Remedial Maintenance of Selected Wells in					
2008	Chuuk	FSM	PAHQ	ADTA	\$0.90	
	Water Resource Development	KIR	PAHQ	PPTA	0.40	
	Water Supply and Sanitation in Babeldaob	PAL	PAHQ	PPTA	0.30	
	Regional Partnerships for Climate Change					
2009	Adoption and Disaster Preparedness	REG	PARD	RETA	1.00	
	Preparing the Sanitation and Drainage Project II	SAM	PAHQ	PPTA	0.60	
				Subtotal	\$3.20	

Total PLANNED Loan Project and TA Program in the	\$ 11.20 million
ENVIRONMENT Sector	\$ 11.20 IIIIIIOII

APPROVED <b>LOAN PROJECTS</b>				
PROJECT NAME	LOAN NO.	AMOUNT	DATE APPROVED	CLOSING DATE
FIJI ISLANDS (FIJ)	1	(+		
Suva-Nausori Water Supply and Sewerage Project	2055	\$47.00	12/18/03	06/30/09
PAPUA NEW GUINEA (PNG)				
Provincial Towns Water Supply and Sanitation Project	1812	\$18.44	12/14/00	09/30/08
	Subtotal	\$65.44		

APPROVED TECHNICAL ASSISTANCE PROGRAMS					
			<b>AMOUNT</b>	DATE	CLOSING
PROJECT NAME	TYPE	TA NO.	(\$ million)	APPROVED	DATE
MARSHALL ISLANDS (RMI)					
Increasing Ownership of and Effective Demand					
for Improved Urban Waste Management	ADTA	4653	\$0.30	09/22/05	12/31/07
TIMOR-LESTE (TIM)					
Infrastructure Sectors Capacity Development	ADTA	4609	\$0.60	07/14/05	11/30/08
Urban Water Supply and Sanitation	PPTA	4646	0.60	09/15/05	02/29/08
Dili Water Supply Performance Improvement	ADTA	4869	1.00	11/17/06	12/31/09
		Subtotal	\$2.50		

Total APPROVED Loan Project and TA Programs in the	\$ 67.94 million
ENVIRONMENT Sector	\$ 67.94 HIIIIIOH

## **SUMMARY: HEALTH SECTOR**

Summary of PLANNED Loan Projects & TA Programs in the HEALTH SECTOR for the Pacific Islands						
Total Planned Loan Projects (\$ million) (\$ million) Percenta						
PAPUA NEW GUINEA (PNG)	\$35.00	97.77%				
KIRIBATI (KIR)	-	0.40	0.40	1.12%		
FEDERAL STÁTES OF MICRONESIA (FSM) - 0.40 0.40 1.12%						
TOTAL	\$35.00	0.80	\$35.80	100.00%		

Summary of APPROVED Loan Projects & TA Programs in the HEALTH SECTOR for the Pacific Islands						
Total Approved Loan Projects TA Programs TOTAL (\$ million) (\$ million) Percenta						
REGIONAL (REG)	-	\$1.30	\$1.30	41.40%		
PAPUA NEW GUINEA (PNG)	-	1.21	1.21	38.54%		
KIRIBATI (KIR)	-	0.63	0.63	20.06%		
TOTAL		\$3.14	\$3.14	100.00%		

## E. HEALTH SECTOR

## 1. PLANNED PROJECTS

PLANNED TECHNICAL ASSISTANCE PROGRAMS					
			<b>PROJECT</b>		AMOUNT
YEAR	PROJECT NAME	COUNTRY	DIVISION	TA TYPE	(\$ million)
2009	Health/HIV Sector	PNG	PAHQ	PPTA	\$1.00
				Subtotal	\$1.00

Total PLANNED Loan Project and TA Programs in the	\$ 1.00 million
HEALTH Sector	\$ 1.00 million

APPROVED <b>TECHNICAL</b>	APPROVED <b>TECHNICAL ASSISTANCE PROGRAMS</b>						
	T)/DE	LOAN	AMOUNT	DATE	CLOSING		
PROJECT NAME	TYPE	NO.	(\$ million)	APPROVED	DATE		
KIRIBATI (KIR)							
Integrated Land and Population Development							
Program on Kiritimati Island	ADTA	4878	\$0.63	11/29/06	03/31/08		
PAPUA NEW GUINEA (PNG)							
Establishment of Pilot HIV/AIDS Care Centers	ADTA	4208	\$0.36	10/30/03	12/31/07		
Health Sector Support	ADTA	4882	0.85	12/04/06	02/29/08		
REGIONAL (REG)							
Socioeconomic Implications of HIV/AIDS in the							
Pacific	RETA	6241	\$0.30	04/29/05	12/31/07		
Demographic & Health Surveys in Pacific Island							
Countries	RETA	6258	1.00	09/22/05	05/31/08		
		Subtotal	\$2.51				

Total APPROVED TA Programs in the HEALTH Sector \$ 2.51 million
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## SUMMARY: INDUSTRY, FINANCE, AND OTHER SECTORS

Summary of PLANNED Loan Projects & TA Programs in the INDUSTRY, FINANCE, & OTHER SECTORS for the Pacific Islands							
	Total Planned Total Planned						
		<b>TA Programs</b>	TOTAL				
COUNTRY	(\$ million)	(\$ million)	(\$ million)	Percentage			
FIJI ISLANDS (FIJ)	\$50.00	\$3.10	\$53.10	37.28%			
PAPUA NEW GUINEA (PNG)	42.50	2.00	44.50	31.24%			
TIMOR-LESTE (TIM)	10.00	1.30	11.30	7.93%			
REGIONAL (REG)	-	11.00	11.00	7.72%			
KIRIBATI (KIR)	10.00	0.40	10.40	7.30%			
TUVALU (TUV)	3.34	1.10	4.44	3.12%			
TONGA (TON)	-	2.20	2.20	1.54%			
FEDERAL STATES OF MICRONESIA (FSM)	-	1.76	1.76	1.24%			
VANUATU (VAN)	-	1.70	1.70	1.19%			
MARSHALL ISLANDS (RMI)	-	1.25	1.25	0.88%			
SAMOA (SAM)	-	0.80	0.80	0.56%			
TOTAL	\$115.84*	\$26.61*	\$142.45*	100.00%			

<sup>\*</sup>Inclusive of standby projects

Summary of APPROVED Loan Projects & TA Programs in the INDUSTRY, FINANCE, & OTHER SECTORS for the Pacific Islands							
COUNTRY	Total Approved Loan Projects (\$ million)	Total Approved TA Programs (\$ million)	TOTAL	Porcontago			
FEDERAL STATES OF MICRONESIA (FSM)	\$38.97	\$1.40	\$40.37	Percentage 31.06%			
PAPUA NEW GUINEA (PNG)	25.80	4.85	30.65	23.58%			
REGIONAL (REG)	-	18.87	18.87	14.52%			
SAMOA (SAM)	12.87	1.10	13.97	10.75%			
SOLOMON ISLANDS (SOL)	11.56	1.40	12.96	9.97%			
COOK ISLANDS (COO)	2.89	0.70	3.59	2.76%			
VANUATU (VAN)	-	2.70	2.70	2.08%			
PALAU (PAL)	-	1.70	1.70	1.31%			
TIMOR-LESTE (TIM)	-	1.30	1.30	1.00%			
MARSHALL ISLANDS (RMI)	-	1.16	1.16	0.89%			
TONGA (TON)	-	1.16	1.16	0.89%			
KIRIBATI (KIR)	-	0.80	0.80	0.62%			
FIJI ISLANDS (FIJ)	0.30	0.15	0.45	0.35%			
TUVALU (TUV)	-	0.30	0.30	0.23%			
TOTAL	\$92.39	\$37.59	\$129.98	100.00%			

## F. INDUSTRY, FINANCE, & OTHER SECTORS

## 1. PLANNED PROJECTS

	PLANNED <u>LOAN APPLICATIONS</u>				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION		
2008	Kiritimati Island Growth Center	KIR	SPSO	10.00	
	Private Sector Development and Governance (program cluster				
	approach)	PNG	PLCO	32.50	
	Program for Financial Management	TUV	SPSO	\$2.14	
2009	Improving Trade Connections	PNG/ INO	PARD	10.00	
	Rural and Outer Islands Development	FIJ	PAHQ	50.00	
	Program for State-Owned Enterprises (SOE) (standby)	TUV	SPSO	1.20	
2010	Improving Trade Connections	TIM/ INO	PARD	10.00	
			Subtotal	\$112.50*	

<sup>\*</sup>Exclusive of standby projects

	PLANNED TECHNICAL ASSISTANCE PROGRAMS				
	PLANNED IECHNICAL ASSIS	ANCE PRO	PROJECT		AMOUNT
YEAR	PROJECT NAME	COUNTRY		TA TYPE	
	Capacity Building for Economic and Public Sector	GGGHTIKT	Biviolott	174 111 =	(ψ
	Reforms	FIJ	PAHQ	IDTA	\$0.80
	Implementation of Public Enterprises Reforms	FIJ	PAHQ	IDTA	0.80
	Institutional Support to Private Sector Development	FIJ	PAHQ	IDTA	0.70
	Provincial and Local Governance Program	FIJ	PAHQ	PPTA	0.80
	Develop a Medium Term Economic Framework	FSM	PAHQ	ADTA	0.50
	Institutional Strengthening of Public Utilities in Chuuk, Kosrae and Yap	FSM	PAHQ	ADTA	0.40
	Land Management Phase 2	KIR	PAHQ	IDTA	0.40
	Financial Management (supplementary)	PNG	PAHQ	PPTA	0.60
	Public Enterprise Reform Support	PNG	PAHQ	ADTA	0.60
	Improving Trade Connections	PNG/INO	PARD	RETA/ PPTA	0.80
	Enhancing Engagement with Pacific Developing Member Countries (PDMCs)	REG	PARD	RETA	1.00
	Advancing National Health Accounts in PDMCs	REG	PARD	RETA	0.50
	Pacific Financial Technical Advisory Center 2009- 2011	REG	PARD	RETA	1.00
	Regional Advisory Service for Infrastructure Regulation	REG	PARD	RETA	1.00
	Results-Based Project Management	REG	PARD	RETA	0.80
	Strengthening Financial Management and Accountability Phase II	REG	PARD	RETA	1.20
	Strengthening Pacific Economic Analysis and Policy Development	REG	PARD	RETA	1.50
	Strengthening Government-Wide Policy Formulation and Implementation	RMI	PAHQ	ADTA	0.80
	Private Sector Development Cluster	SAM	PLCO	IDTA	0.80
	Third Local Government Capacity Building	TIM	PAHQ	ADTA	0.50

	PLANNED <b>TECHNICAL ASSISTANCE PROGRAMS</b>				
			<b>PROJECT</b>		AMOUNT
YEAR		COUNTRY	DIVISION	TA TYPE	(\$ million)
	Fiscal Governance and Macroeconomic Capacity				
	Building	TON	SPSO	IDTA	0.50
	Support for Organizational Development Strategy				
	of the Reserve Bank of Tonga	TON	SPSO	IDTA	0.50
	Cluster TA Capacity Development for Financial				
	Management	TUV	SPSO	IDTA	0.80
	Companies Registry Reform	VAN	PLCO	IDTA	0.60
	Government-owned Business Enterprise (GBE)				
	Reform	VAN	PLCO	IDTA	0.50
	Strengthening Rural and Microfinance	VAN	PLCO	IDTA	0.60
	Managing for Development Results - Enhancing				
2009	the Accountability of Government	FSM	PAHQ	ADTA	0.86
	Leadership Enhancement and Advancement				
	Program Phase II	REG	PARD	RETA	1.00
	Developing Demand for Result-Based				
	Management in the Pacific	REG	PARD	RETA	1.00
	Further Collaborative Public Services Delivery	RMI	PAHQ	ADTA	0.45
				RETA/	
	Improving Trade Connections	TIM/ INO	PARD	PPTA	0.80
	Rationalization of Public Enterprises, Phase IV	TON	SPSO	IDTA	0.70
	Support for Private Sector Development Cluster	TON	SPSO	IDTA	0.50
	Strengthening of Civil Society Participation in				
	Development in the Pacific	REG	PARD	RETA	1.00
	Strengthening Social Protection in PDMCs Through				
	Regional Approaches	REG	PARD	RETA	1.00
	Capacity Development for Financial Management				
	(Phase II) (standby)	TUV	SPSO	IDTA	0.30
				Subtotal	\$26.31

<sup>\*</sup>Exclusive of standby projects

Total PLANNED Loan Projects and TA Programs in the	\$ 138.81 million
FINANCE, INDUSTRY, and OTHER Sectors	\$ 130.01 HIIIIIOII

APPROVED <u>LOAN PROJECTS</u>							
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE			
COOK ISLANDS (COO)							
Cyclone Emergency Assistance	2174	\$2.89	06/30/05	12/31/08			
FEDERAL STATES OF MICRONESIA (FSM)							
Basic Social Services Project	1816	\$9.30	12/20/00	08/31/08			
Omnibus Infrastructure Development Project	2099	15.29	11/05/04	08/26/11			
Omnibus Infrastructure Development Project	2100	4.80	11/05/04	08/26/11			
Private Sector Development Project	1874	9.58	12/12/01	03/31/08			
FIJI ISLANDS (FIJ)							
Private Sector Development Roadmaps	4704	0.30	11/29/05	09/30/08			

APPROVED <u>LOAN PROJECTS</u>						
	LOAN	AMOUNT		CLOSING		
PROJECT NAME	NO.	(\$ million)	<b>APPROVED</b>	DATE		
PAPUA NEW GUINEA (PNG)						
Financial Management Project	1703	25.80	10/21/99	06/30/08		
SAMOA (SAM)						
Small Business Development	1785	\$4.07	11/21/00	02/29/08		
Sanitation and Drainage Project	2026	8.80	11/27/03	06/30/09		
SOLOMON ISLANDS (SOL)						
Post Conflict Emergency Rehabilitation Project	1823	\$11.56	12/21/00	03/31/08		
	Subtotal	\$92.39				

APPROVED <b>TECHNICA</b>	L ASSIS	TANCE PI	ROGRAMS		
			AMOUNT	DATE	CLOSING
PROJECT NAME	TYPE	TA NO.	(\$ million)	<b>APPROVED</b>	DATE
COOK ISLANDS (COO)					
Infrastructure Development Project	PPTA	7022	\$0.70	12/12/07	11/30/08
FIJI ISLANDS (FIJ)					
Preparing Economic Restructuring Program Loan	PPTA	4840	\$0.15	09/15/06	02/27/08
KIRIBATI (KIR)					
Outer Island Growth Centers	PPTA	4456	\$0.80	12/02/04	03/31/08
MARSHAL ISLANDS (RMI)					
Improving the Environment for Private Sector					
Development	ADTA	4439	\$0.76	11/19/04	11/15/09
Pilot Collaborative Public Services Delivery	ADTA	4794	0.25	05/30/06	05/31/08
Building Capacity for Independent Country					
Partnership Strategy (CPS) and Country					
Performance Assessment (CPA) Results	ADTA	4883	0.15	12/05/06	12/31/09
Management - A Pacific Pilot FEDERAL STATES OF MICRONESIA (FSM)	ADIA	4003	0.15	12/05/06	12/31/09
Strengthening Economic Management and					
Planning Economic Management and Planning	ADTA	4961	\$0.40	08/17/07	08/30/10
Implementation of the Public Sector Capacity	712171	1001	Ψοιιο	33,11,31	00/00/10
Building Road Map	ADTA	4789	0.60	05/16/06	01/31/08
Loan/TA: Public Utilities Corporate Governance	ADTA	4426	0.40	11/05/04	03/31/09
PALAU (PAL)			•		
Facility for Economic and Infrastructure					
Management (formerly Economic, Financial and					
Infrastructure Policy Formulation)	ADTA	4929	\$1.00	05/14/07	07/31/09
Babeldaob Water Supply Project	PPTA	4977	0.70	10/05/07	12/31/08
PAPUA NEW GUINEA (PNG)					
Policies for Private Sector Development	ADTA	4722	\$1.00	12/09/05	12/31/08
Improving Economic and Social Statistics	ADTA	3946	0.80	10/24/02	12/31/07
Demographic and Health Survey in Papua New					
Guinea	ADTA	4798	2.55	07/07/06	01/31/08
Support for Public Expenditure Review and	ADTA	4947	0.50	06/29/07	06/30/08
Rationalization					

APPROVED <b>TECHNICA</b>	L ASSIST	TANCE PI	ROGRAMS		
			<b>AMOUNT</b>		CLOSING
PROJECT NAME	TYPE	TA NO.	(\$ million)	<b>APPROVED</b>	DATE
REGIONAL (REG)					
Support for Results-Based Management in the					
Pacific	RETA	6414	\$1.00	10/19/07	10/31/10
Strengthening Poverty Analysis and Strategies in					
the Pacific	RETA	6157	0.84	12/18/03	12/31/07
Improving the Legal Business Environment in the					
Pacific Region	RETA	6162	0.80	12/19/07	12/31/07
Strengthening Pro-poor Policy in the Pacific	RETA	6245	2.05	06/10/05	06/30/08
Improving Delivery of Infrastructure Services	RETA	6257	0.80	09/15/05	03/31/07
Pacific Financial technical Assistance Center,					
2005-2008	RETA	6281	0.80	12/09/05	04/30/08
Pilot Strengthening of Civil Society Participation in					
Development in the Pacific	RETA	6319	0.50	04/28/06	12/15/08
Private Sector Development Initiative	RETA	6353	8.70	11/21/06	11/30/11
Strengthening Governance & Accountability in					
Pacific Island Countries	RETA	6360	1.58	12/07/06	11/30/09
Supporting Strengthened Regional Cooperation					
Among Pacific Developing Member Countries	RETA	6379	1.00	12/20/06	11/30/08
Result-based Project Management in the Pacific					
Developing Member Countries	RETA	6436	0.80	12/18/07	03/31/11
SAMOA (SAM)		•	•	T	
Strengthening State-Owned Enterprise Corporate					
Governance	ADTA	4513	\$0.40	12/20/04	12/31/07
Promoting Economic Use of Customary Land	ADTA	4712	0.30	12/05/05	09/15/08
Institutional Strengthening for Drainage and					
Wastewater Management	ADTA	4229	0.40	11/27/03	04/15/08
SOLOMON ISLANDS (SOL)					
Supporting Business Law Reform	ADTA	4700	\$0.60	11/25/05	06/30/08
Strengthening Disaster Recovery Planning and					
Coordination	ADTA	4944	0.80	06/27/07	12/31/09
TONGA (TON)					
Youth Micro-enterprise Development	ADTA	4488	\$0.25	12/16/04	06/30/08
Support for the Implementation of the Strategic					
Development Plan, 06/07-08/09	ADTA	4865	0.51	11/10/06	01/30/08
Rationalization of Public Enterprises, Phase III	ADTA	4899	0.40	12/18/06	11/02/08
TIMOR-LESTE (TIM)					
Capacity Building to Strengthen Public Sector					
Management & Governance Skills	ADTA	4272	\$0.55	12/18/03	02/29/08
Strengthening Microfinance Operations	ADTA	4509	0.50	12/20/04	05/31/09
Strengthening Financial Management Capacity	ADTA	4519	0.25	12/21/04	12/31/08
TUVALU (TUV)			,		,
Capacity Building for Taxation Reforms	ADTA	4902	\$0.30	12/18/06	09/30/08
Capacity Dulluling for Taxation Netonins	ADIA	4302	ψυ.ου	12/10/00	00/00/60

APPROVED TECHNICAL ASSISTANCE PROGRAMS						
			<b>AMOUNT</b>	DATE	CLOSING	
PROJECT NAME	TYPE	TA NO.	(\$ million)	<b>APPROVED</b>	DATE	
VANUATU (VAN)						
Secured Transaction Reforms	ADTA	4457	\$0.80	12/02/04	10/09/08	
Financial Services Commission on Institutional						
and Legal Reforms	ADTA	4856	0.80	10/24/06	04/30/09	
Development of a Medium-Term Stretegic						
Framework	ADTA	4362	0.50	07/21/04	08/31/07	
					·	
Expanding Access to Financial Services	ADTA	7023	0.60	12/12/07	09/30/10	
	•	Subtotal	\$37.59			

Total APPROVED Loan Projects and TA Programs in the	\$ 129.98 million
FINANCE, INDUSTRY, and OTHER Sectors	<b>ф 129.90 IIIIIIOII</b>

## SUMMARY: TRANSPORTATION AND COMMUNICATIONS SECTOR

Summary of PLANNED Loan Projects & TA Programs in the TRANSPORTATION AND COMMUNICATIONS SECTOR for the Pacific Islands					
COUNTRY	Total Planned Loan Projects (\$ million)	TA Programs	TOTAL (\$ million)	Percentage	
FIJI ISLANDS (FIJ)	\$113.00	\$1.10	\$114.10	44.63%	
PAPUA NEW GUINEA (PNG)	90.00	1.00	91.00	35.59%	
COOK ISLANDS (COO)	20.10	0.80	20.90	8.17%	
TIMOR-LESTE (TIM)	10.80	7.00	17.80	6.96%	
SOLOMON ISLANDS (SOL)	-	11.88	11.88	4.65%	
TOTAL	\$233.90	\$21.78	\$255.68	100.00%	

Summary of APPROVED Loan Projects & TA Programs in the TRANSPORTATION AND COMMUNICATIONS SECTOR for the Pacific Islands						
COUNTRY	Total Approved Loan Projects (\$ million)		TOTAL	Percentage		
PAPUA NEW GUINEA (PNG)	\$256.20	\$1.76	\$257.96	80.68%		
FIJI ISLANDS (FIJ)	40.00	0.60	40.60	12.70%		
TIMOR-LESTE (TIM)	=	15.00	15.00	4.69%		
REGIONAL (REG)	\$1.61	2.17	3.78	1.18%		
SOLOMON ISLANDS (SOL)	-	2.40	2.40	0.75%		
TOTAL	\$297.81	\$21.93	\$319.74	100.00%		

## G. TRANSPORTATION AND COMMUNICATION SECTOR

## 1. PLANNED PROJECTS

	PLANNED <u>LOAN APPLICATIONS</u>					
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION			
2008	Infrastructure Development Project	COO	SPSO	\$20.1		
	Fiji Fourth Road Upgrading (Sector) Project (FRUP IV)	FIJ	SPSO	81.00		
	Airport Rehabilitation and Upgrading	FIJ	PAHQ	32.00		
	Highlands Highway (Southern Highlands and Enga Provinces Network) Rehabilitation	PNG	PAHQ	60.00		
2009	Rehabilitation of Maritime Navigation Aids	PNG	PAHQ	10.00		
	Second Road Sector Improvement Project	TIM	SOTL	10.80		
2010	Transport MFF	PNG	PAHQ	20.00		
		_	Subtotal	\$233.90		

	PLANNED <b>TECHNICAL ASSISTANCE PROGRAMS</b>				
VEAD	DD0 1507 NAM5	001111701/	PROJECT	T4 TVDE	AMOUNT
YEAR	PROJECT NAME	COUNTRY	DIVISION	IA IYPE	(\$ million)
2008	Infrastructure Development Project	COO	SPSO	PPTA	0.50
	Infrastructure Services Delivery Improvement	COO	SPSO	IDTA	0.30
	Strengthening Road Sector Performance (FRUP IV)	FIJ	PAHQ	IDTA	0.70
	Strengthening Aviation Sector Performance	FIJ	PAHQ	IDTA	0.40
			PAHQ/		
	Domestic Maritime Support Project	SOL	PARD	PPTA	\$8.58
	Establishment of Solomon Islands Maritime		PAHQ/		
	Authority	SOL	PARD	ADTA	0.80
	Infrastructure Project Management	TIM	SOTL	ADTA	3.00
	Second Road Sector Improvement	TIM	PAHQ	PPTA	0.50
			PAHQ/		
2009	Improving Business Environment	SOL	PARD	ADTA	1.00
			PAHQ/		
	Preparing Rural Transport Infrastructure Project	SOL	PARD	PPTA	0.50
	Road Sector Technical Capacity Building	TIM	PAHQ	ADTA	0.50
2010	Transport Sector Support	PNG	PAHQ	ADTA	1.00
	Supporting Rural Transport Infrastructure		PAHQ/		
	Development	SOL	PARD	ADTA	1.00
	Second Infrastructure Project Management	TIM	SOTL	ADTA	3.00
				Subtotal	\$21.78

Total PLANNED Loan Projects and TA Programs in the	\$ 255.68 million
TRANSPORTATION and COMMUNICATIONS Sector	\$ 255.00 HIIIIIOH

APPROVED <b>LOAN P</b>	APPROVED <u>LOAN PROJECTS</u>					
PROJECT NAME	LOAN NO.	AMOUNT (\$ million)	DATE APPROVED	CLOSING DATE		
FIJI ISLANDS (FIJ)	•					
Third Road Upgrading (Sector) Project	1530	\$40.00	08/26/97	06/30/09		
PAPUA NEW GUINEA (PNG)						
Road Maintenance and Upgrading (Sector) Project	1709	\$63.00	11/16/99	06/30/10		
Rehabilitation of the Maritime Navigation Aids System Project	1754	19.80	09/12/00	03/31/08		
Community Water Transport Project	2079	19.50	03/25/04	06/30/12		
Road Maintenance and Upgrading (Supplementary)	2242	35.00	06/29/06	06/30/10		
Road Maintenance and Upgrading Supplementary	2243	19.06	06/29/06	06/30/10		
Lae Port Development Project	2398	60.00	12/18/07	06/30/12		
Lae Port Development Project	2399	39.84	12/18/07	06/30/12		
REGIONAL (REG)						
Establishment of the Pacific Aviation Safety Office	2183	\$1.61	09/22/05	04/30/11		
	Subtotal	\$297.81				

APPROVED <b>TECHNIC</b>	APPROVED <b>TECHNICAL ASSISTANCE PROGRAMS</b>					
PROJECT NAME	TYPE	TA NO.	AMOUNT	DATE APPROVED	CLOSING DATE	
FIJI ISLANDS (FIJ)						
Fourth Road Upgrading (Sector)	PPTA	4540	\$0.60	12/23/04	04/30/08	
PAPUA NEW GUINEA (PNG)						
Road Authority Development	PPTA	3716	\$0.70	09/11/01	12/31/07	
Lae Port Development - Tidal Basin Phase I	PPTA	4793	1.06	05/30/06	01/31/08	
REGIONAL (REG)						
Pacific Regional Transport Analysis	PPTA	6166	0.35	01/09/04	12/31/07	
Diagnostic Studies for Secured Transactions						
Reforms in Pacific Region	RETA	6202	0.87	12/03/04	05/31/08	
Pacific Regional Social Protection Systems						
Assessment	RETA	6207	0.50	12/14/04	12/31/07	
Aviation Safety Legislative & Regulatory Review	RETA	6259	0.45	09/22/05	12/31/08	
SOLOMON ISLANDS (SOL)						
Implementation of Inter-island Transport						
Reforms	ADTA	4588	\$0.40	05/20/05	12/31/07	
Domestic Maritime Support Project and						
Technical Support Program	ADTA	4980	2.00	10/11/07	12/31/09	
TIMOR-LESTE (TIM)						
Infrastructure Project Management	ADTA	4942	\$15.00	06/21/07	11/12/11	
		Subtotal	\$21.93			

Total APPROVED Loan Projects and TA Programs in the TRANSPORTATION & COMMUNICATIONS Sector	\$ 319.74 million
TRANSPORTATION & COMMUNICATIONS Sector	

## SUMMARY: URBAN DEVELOPMENT SECTOR

Summary of PLANNED Loan Projects & TA Programs in the URBAN DEVELOPMENT SECTOR for the Central Asian Republics					
COUNTRY	Total Planned   Total Planned   TOTAL   Percentage   Loan Projects   TA Programs   (\$ million)   COUNTRY   (\$ million)   TOTAL   Percentage   TOTAL   Percen				
TONGA (TON)	\$11.30	\$0.70	\$12.00	100.00%	
OTAL \$11.30 \$0.70 \$12.00 100.00%					

## H. URBAN DEVELOPMENT SECTOR

## **PLANNED PROJECTS**

	PLANNED <b>LOAN APPLICATIONS</b>				
YEAR	YEAR PROJECT NAME PROJECT AMOUNT (\$ million of the country of the				
2008	Integrated Urban Development Sector Project	TON	PAHQ	\$11.30	
			Subtotal	\$11.30	

	PLANNED <b>TECHNICAL ASSISTANCE PROGRAMS</b>				
YEAR	PROJECT NAME	COUNTRY	PROJECT DIVISION	TA TYPE	AMOUNT (\$ million)
2008	Tonga Urban Planning and Management System	TON	PAHQ	IDTA	\$0.70
				Subtotal	\$0.70

Total PLANNED Loan Project and TA Program in the	\$ 12 million
URBAN DEVELOPMENT Sector	\$ 12 IIIIIIOII

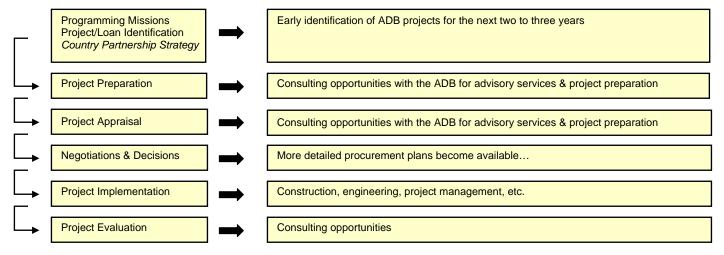
## IV. The ADB Project Cycle: Business Opportunities open for US Companies

For US companies interested in pursuing ADB business opportunities, the ADB *Country Partnership Strategy* provides a medium term projection of projects to be undertaken, but not yet active. It is available on the ADB website for each developing member country (DMC) and is an important document to identify projects and consulting opportunities very early in the project cycle. However, an understanding of the whole project cycle is still key to success. The US Commercial Service Liaison Office to the ADB, and our worldwide network of US Commercial Service posts, are ready to assist US firms throughout the whole process.

To be successful, US firms must continuously research opportunities, build key ADB and government contacts and carefully match their capabilities and products with the bank's requirements. It is important to understand that procurement and consultant recruitment decisions rest with the ADB project officers for technical assistance grant projects, and with the developing countries' executing agencies for loan projects. The following chart summarizes opportunities for US firms during the ADB project cycle.

#### The ADB Project Cycle:

#### **Opportunities for US Firms**



US firms interested in pursuing ADB business opportunities should familiarize themselves with these essential Documents:

- Country Partnership Strategy (CPS): Medium-term projection of ADB project pipeline.
- Report and Recommendation of the President (RRP for loan projects): Detailed report on ADB loan project containing budgets and procurement plans.
- <u>Technical Assistance Report (for TA Projects)</u>: Consultants' reports that provide information and insights into project design/implementation.
- Sector Policies: ADB policies that have been established for each industry sector.

## V. List of Executing Agencies for The PACIFIC ISLANDS Projects

The following table shows the proposed executing agencies for the planned loan and TA projects as embodied in the Country Partnership Strategy. If you are interested in any of these projects, please visit: <a href="http://www.adb.org/Documents/CSPs/default.asp">http://www.adb.org/Documents/CSPs/default.asp</a>

#### **COOK ISLANDS**

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects Executing Agency	
Infrastructure Development Project	TBD

#### **FIJI ISLANDS**

PLANNED LOAN PROJECTS		
Name of Projects	Executing Agency	
Fiji Fourth Road Upgrading (Sector) Project (FRUP IV)	Ministry of Works and Energy, working in close cooperation with the Ministry of Transport and Civil Aviation	
Rural and Outer Islands Development	Ministry of Agriculture, Sugar, and Land Resettlement	
Renewable Power Sector Development Project	Ministry of Works and Energy, through its Department of Energy	
Airports Rehabilitation and Upgrading	Airports Fiji Ltd	

PLANNED TECHNICAL ASSISTANCE PROGRAMS		
Name of Projects	Executing Agency	
Strengthening Road Sector Performance (FRUPIV)	Department of National Roads, the Ministry of Works and Energy	
Capacity Building for Economic and Public Sector Reforms	Ministry of Finance and National Planning	
Natural Resource-Based Sector Development Program	The Ministry of Finance and National Planning	
Renewable Power Sector Development Project	Ministry of Works and Energy, through its Department of Energy	
Institutional Support to Private Sector Development	The proposed Executing agency is Ministry of Justice, though; this should be confirmed by the key stakeholders.	

#### **KIRIBATI**

PLANNED LOAN PROJECTS		
Name of Projects	Executing Agency	
Kiritimati Island Growth Center	Ministry of Communication, Transport, and Tourism	
	Development; Ministry of Line and Phoenix Islands.	

PLANNED TECHNICAL ASSISTANCE PROGRAMS		
Name of Projects Executing Agency		
Implementation of Population Policy	Ministry of Health and Medical Services	
Land Management Phase 2	Executing Agency will be the Ministry of Environment, Land, Agriculture Development (MELAD)	
Water Supply and Sanitation	Ministry of Public Works and Utilities	

#### **MARSHAL ISLANDS**

PLANNED TECHNICAL ASSISTANCE PROGRAMS		
Name of Projects Executing Agency		
Strengthening Government-Wide	Office of the President	
Policy Formulation and Implementation (EPPSO II)		
Further Collaborative Public Services Delivery	Office of the Chief Secretary	

#### **FEDERAL STATES OF MICRONESIA**

PLANNED TECHNICAL ASSISTANCE PROGRAMS		
Name of Projects Executing Agency		
Strengthening Economic Management and Planning	Department of Economic Affairs	
Remedial maintenance of selected wells in Chuuk	TBD	

### <u>NAURU</u>

PLANNED TECHNICAL ASSISTANCE PROGRAMS		
Name of Projects	Executing Agency	
Implementation of Public Sector Capacity-Building Road Map	Department of Finance and Administration	
Youth and Gender Development	Department of Health, Education and Social Affairs	
Solid Waste Management	Department of Transport, Communication and Infrastructure	

#### <u>PALAU</u>

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Economic, Financial, and Infrastructure Policy Formulation	Executing Agency: Ministry of Finance
Water Supply and Sanitation in Babeldaob	Ministry of Finance

#### **PAPUA NEW GUINEA**

PLANNED LOAN PROJECTS	
Name of Projects	Executing Agency
Highlands Highway (Southern Highlands and Enga Provinces	TBD
Network) Rehabilitation	
PNG Gas Project	TBD

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
PNG Gas Project (supplementary project preparatory technical assistance; PPTA)	TBD
Power Sector Project Preparation	TBD

## **REGIONAL**

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Support for Results-Based Management in the Pacific	TBD
Results-Based Project Management	TBD
Enhancing Engagement with PDMCs	TBD

#### **SAMOA ISLANDS**

PLANNED LOAN PROJECTS	
Name of Projects	Executing Agency
Power Sector Expansion Project	Ministry of Finance; Electric Power Corporation
Schoolnet Expansion Project	Ministry of Finance

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Support for the Formulation of the Strategy for the Development of Samoa	Ministry of Finance
Power Sector Expansion Cluster	Ministry of Finance; Electric Power Corporation

#### **SOLOMON ISLANDS**

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Domestic Maritime Support Project	TBD
Rural Transport Infrastructure Project	TBD
Establishment of the Solomon Islands Maritime Authority	TBD

## TIMOR-LESTE

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Second Road Sector Improvement Project Preparatory Technical	TBD
Assistance	
Third Local Government Capacity Building TA	TBD

## <u>TUVALU</u>

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Capacity Development for Financial Management	TBD
Program Grant for Improved Financial Management	TBD

## **VANUATU**

PLANNED TECHNICAL ASSISTANCE PROGRAMS	
Name of Projects	Executing Agency
Financial Services Commission—Institutional Reforms	Ministry of Finance and Economic Management
Strengthening Rural and Microfinance	Ministry of Finance and Economic Management
Companies Registry Reform	Financial Services Commission

#### **Abbreviations**

AC ADB U.S. Trade Advocacy Center, Liaison Office to the ADB

ADB Asian Development Bank

AC ADB U.S. Trade Advocacy Center, Liaison Office to the ADB

ADTA Advisory and Operational Technical Assistance

CCG Country Commercial Guide CMA Customized Market Access

DMC Developing Member Country (of ADB)

EBRD European Bank for Reconstruction and Development

ECAs Export Credit Agencies

ECAE Agriculture, Environment, and Natural Resources Division, East & Central Asia

Department

ECID Infrastructure Division, East & Central Asia Department

ECGF Governance, Finance, and Trade Division, East & Central Asia Department

ECSS Social Sectors Division, East & Central Asia Department

E-ICP Enhanced International Company Profile

Ex-Im Export-Import Bank

FIJ Fiji Islands

FMR Flexible Market Research

GKS Gold Key Service

IBP International Buyer Program
IMI International Marketing Insight
IPS International Partner Search
ISA Industry Sector Analysis Report
IVP International Visitors Program
KARM Kazakhstan Resident Mission

KIR Kiribati

NGOs Non-government Organizations
ODA Overseas Development Assistance
OGC Office of the General Counsel

OPIC Overseas Private Investment Corporation

PCR Project Completion Report
PAHQ Pacific Operations Division

PLCO Pacific Liaison Coordination Office

PNG Papua New Guinea

PPAR Project Performance Audit Report
PPTA Project Preparatory Technical Assistance

PSD Private Sector Development
PKS Platinum Key Service
RMI Marshal Islands

RRP Report and Recommendation of the President of ADB RSPR Poverty Reduction, and Social Development Division

SOL Solomon Islands

SPRM South Pacific Regional Mission

TA Technical Assistance

TDA Trade and Development Agency

TDB To be determined TF Trade Fair Trade Mission

TON Tonga

TOP Trade Opportunity Program Report

TUV Tuvalu

US-AEP U.S.-Asia Environmental Partnership

USAID United States Agency for International Development

USCS U.S. Commercial Service

URM Uzbekistan Resident Mission

VAN Vanuatu WB World Bank



## U.S. TRADE ADVOCACY CENTER ASIAN DEVELOPMENT BANK LIAISON OFFICE Manila, Philippines

#### Assistance Available to U.S. Firms:

If you are a U.S. firm, the U.S. Commercial Service Liaison Office to the Asian Development Bank is ready to respond to your requests for:

#### • Detailed project information

Detailed project information about ADB public sector infrastructure projects, including contact information to the ADB project officer; a description of the project; the scope of work; the point of contact at the project executing agency; where to obtain the ADB-engaged consultant's project feasibility study; the status of the processing by ADB of the project; indicative procurement packages and budgets for project (but not sector or program) loans; firms awarded consulting or supply contracts; or other commercially relevant information.

#### • Copies of project preparatory documents

Copies of project preparatory documents for ADB public sector infrastructure projects, such as ADB technical assistance proposals; and ADB loan proposals.

#### • Leads about bidding opportunities

Leads about bidding opportunities for consultants and suppliers, as contained in notices of public tenders issued by the project executing agency, notified to ADB, and which form part of the borrowing government's implementation of the ADB project.

#### • Leads about consulting subcontracting opportunities

Leads about sub-contracting opportunities under ADB-funded technical assistance projects, with shortlisted U.S. or other ADB-member country consultants during proposal preparation stage.

#### • Assistance in positioning your product

Assistance in positioning your innovative product, service, or technology with ADB and Asian national decision-makers.

### • Assistance in financing your private sector project

Assistance in determining the interest of the ADB's Private Sector Finance Department in the financing of the proposed private sector project, as well as assistance in meeting potential Asian business partners (through the ADB and US Commercial Services Offices worldwide), potential investors, bankers, insurers, professional business advisors and others who may be important to the success of your private sector project. Assistance in determining the financial support available for your project from the U.S. Government, for example, the U.S. Trade & Development Agency (TDA), the Export-Import Bank of the United States (Ex-Im) and the Overseas Private Investment Corporation (OPIC).

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